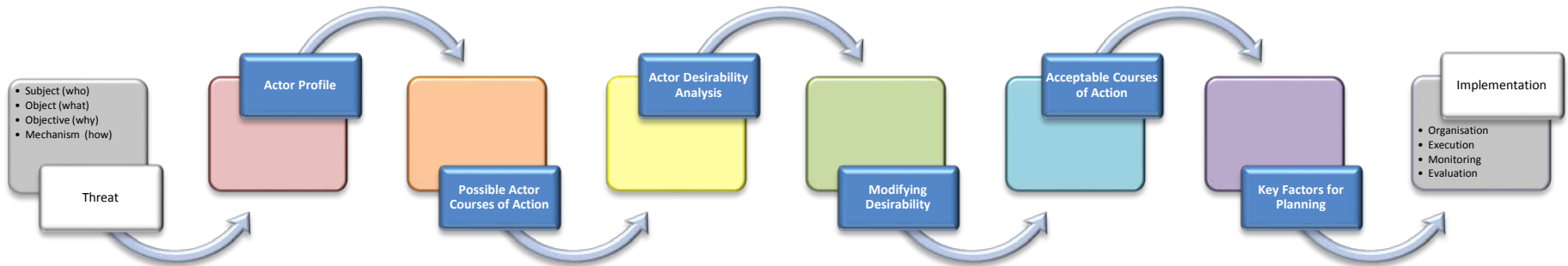
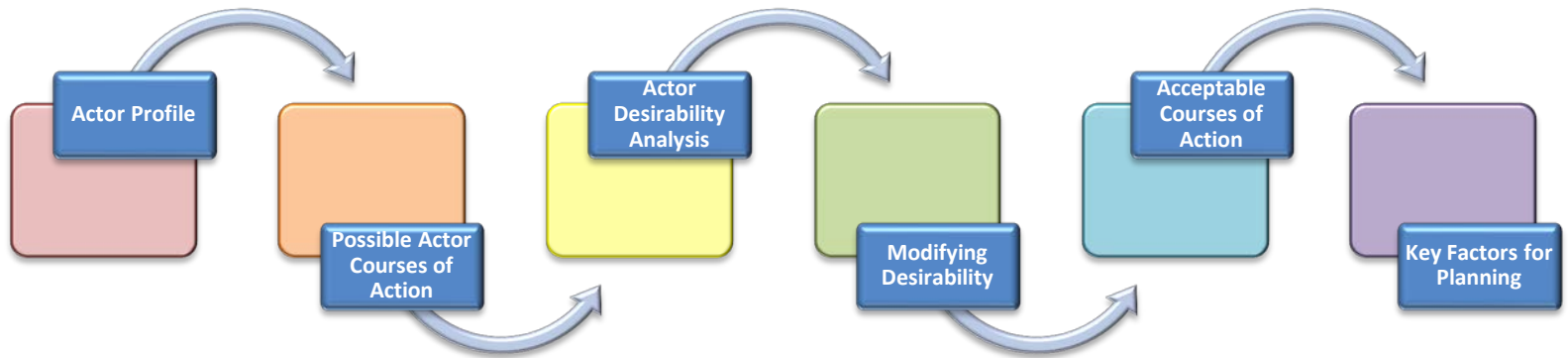
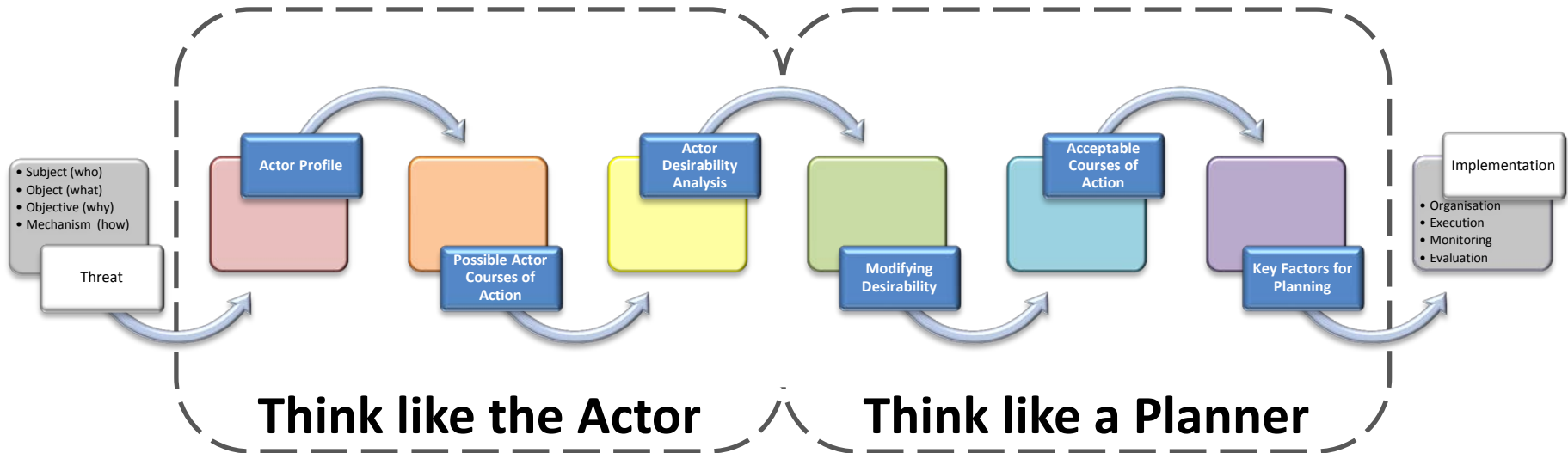
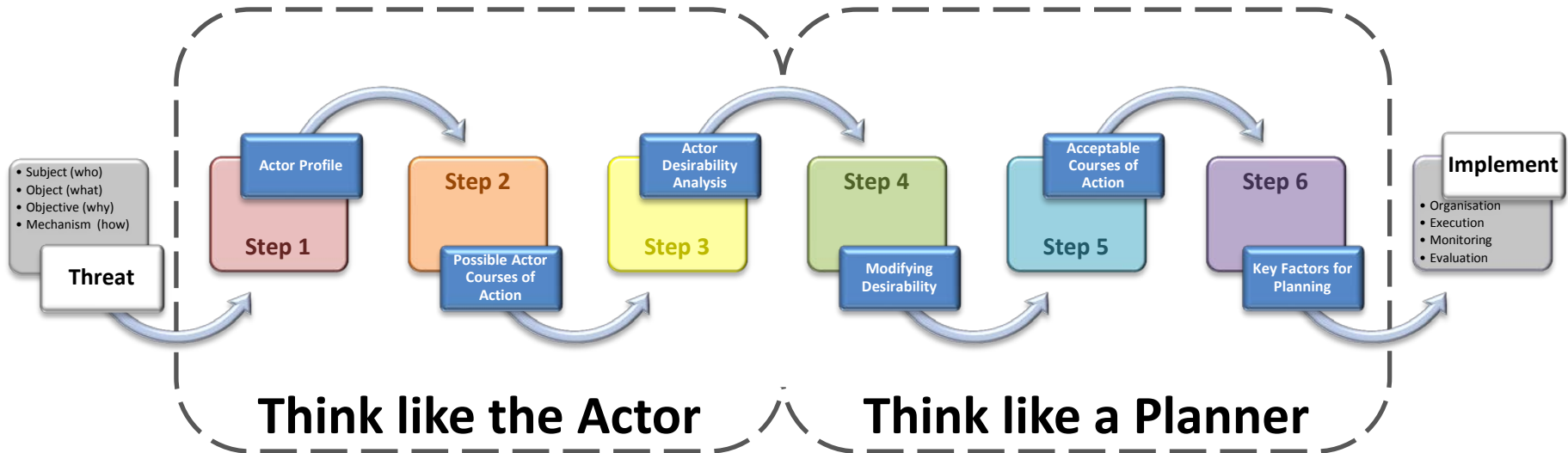


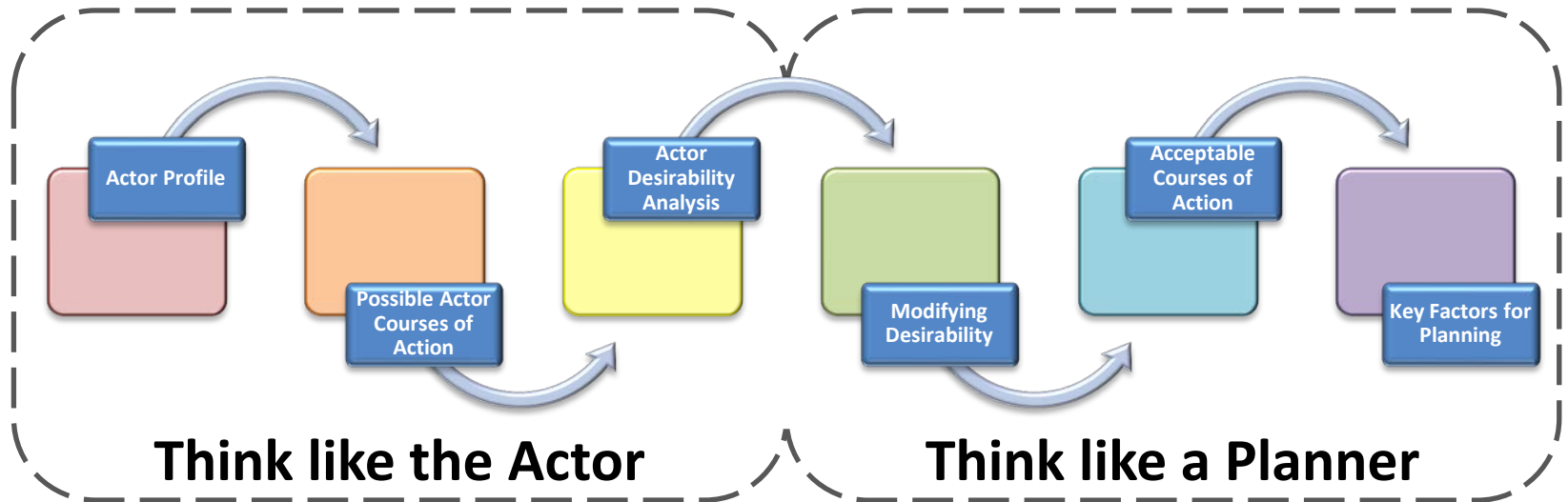
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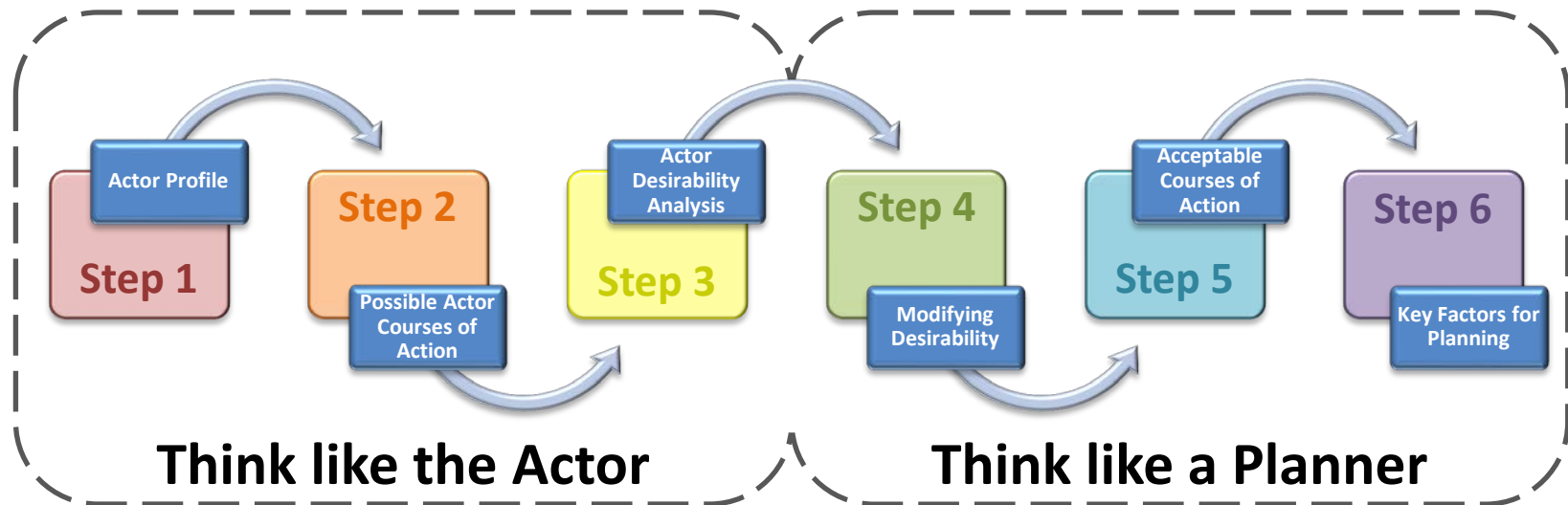












Step 1 :
Identify
factors
that affect
the
decision
making
behaviour
of the
actor



Step 2:
Identify
alternative
courses of
action that
may have
been
available
to the
actor



Step 3:
Identify
the
potential
desirability
of the
courses of
action to
the actor



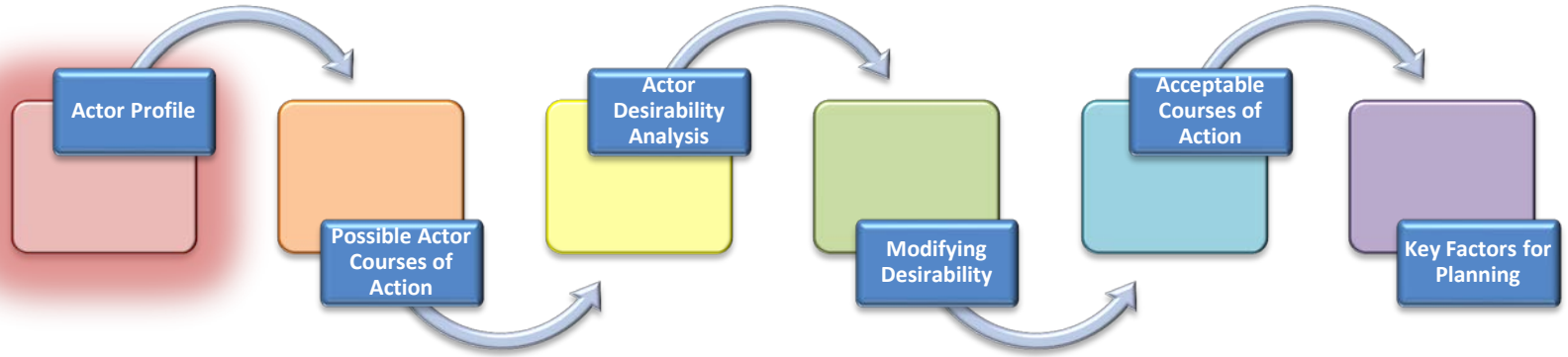
Step 4:
Feasibility
of altering
the decision
making
logic so that
alternatives
are more
desirable
and the
selected
course of
action is
less
desirable



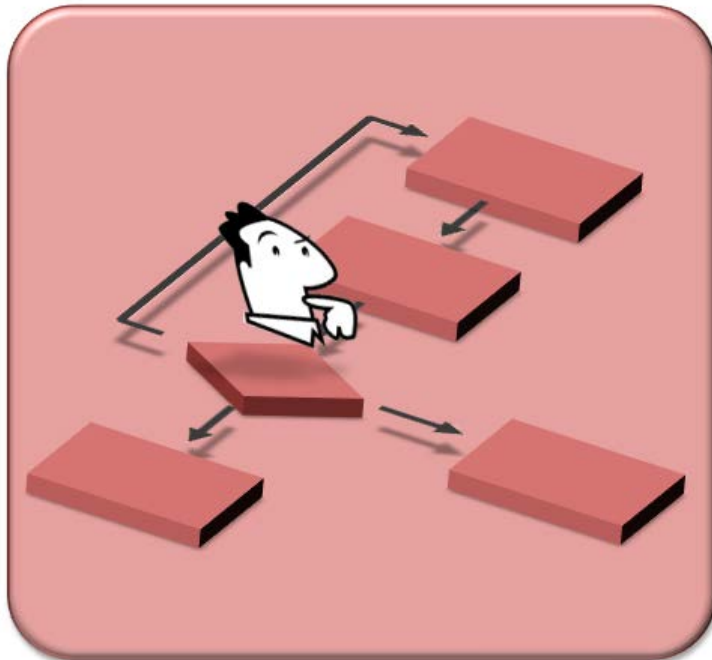
Step 5:
Identify
which
alternatives
are
attractive to
pursue

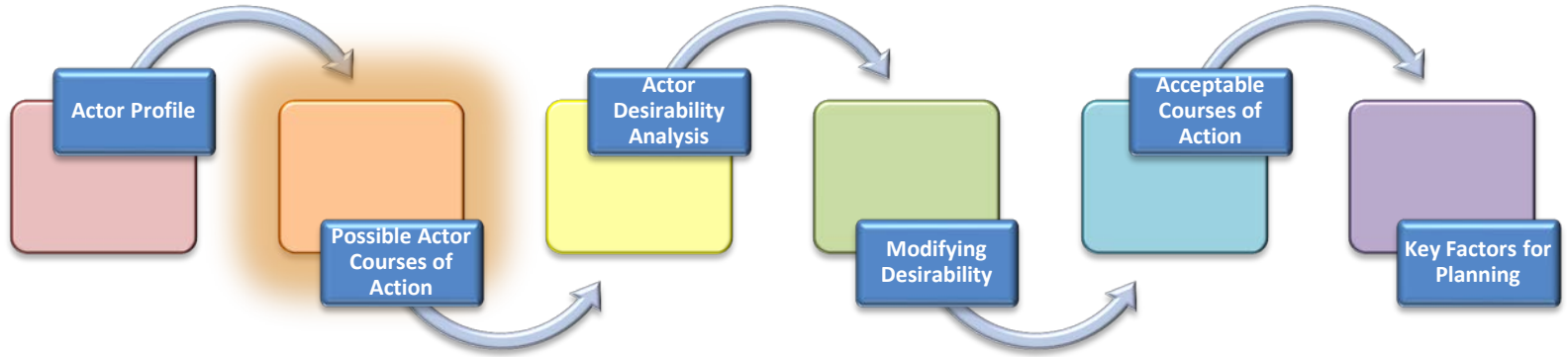


Step 6:
Identify
the key
factors for
the plan to
support
modifying
an actor's
behaviour

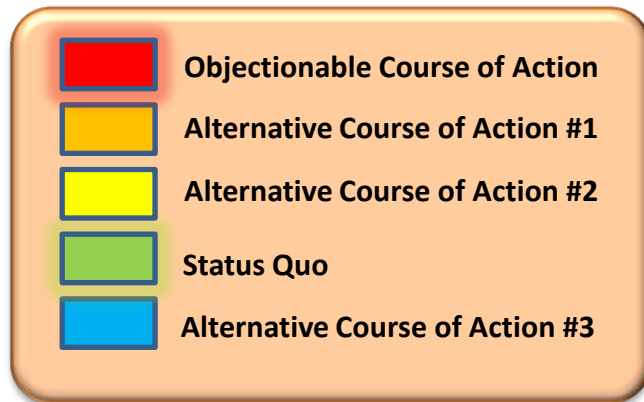


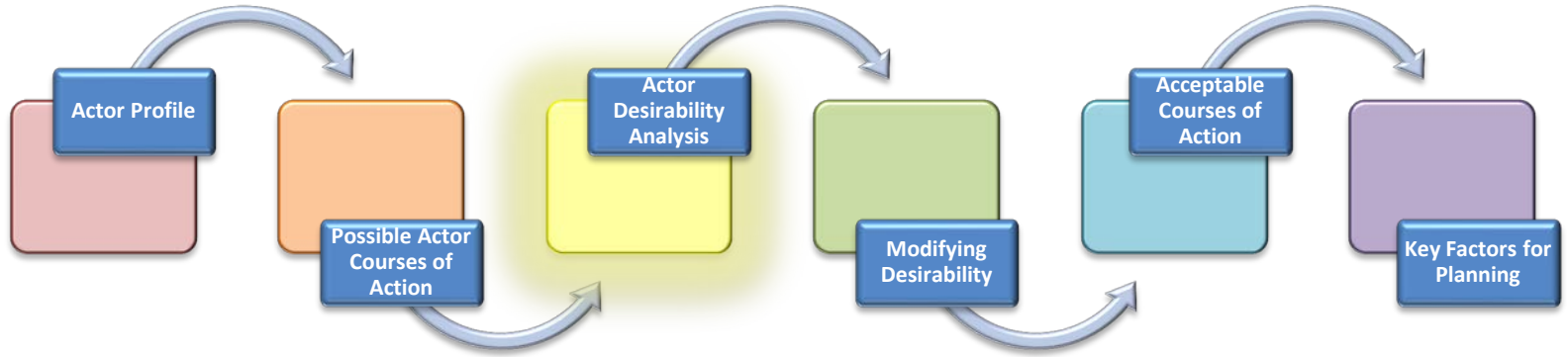
Actor Decision Making Profile



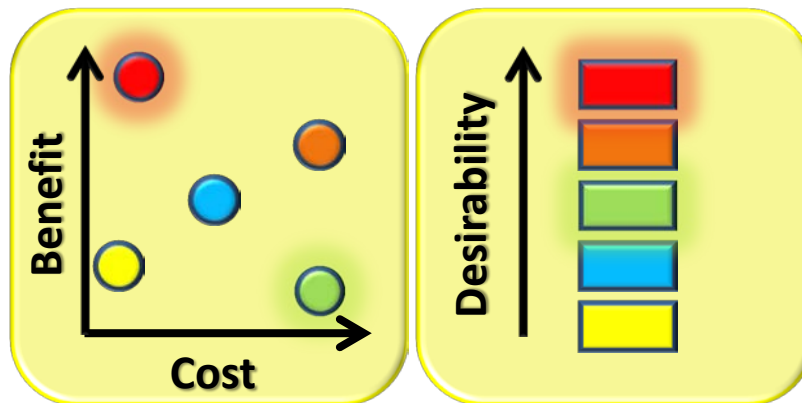


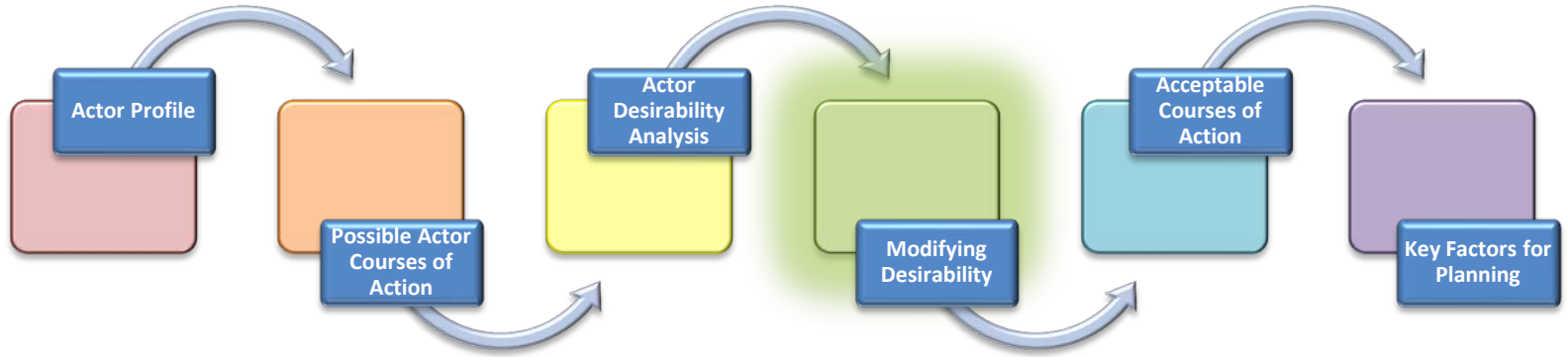
Possible Actor Courses of Action



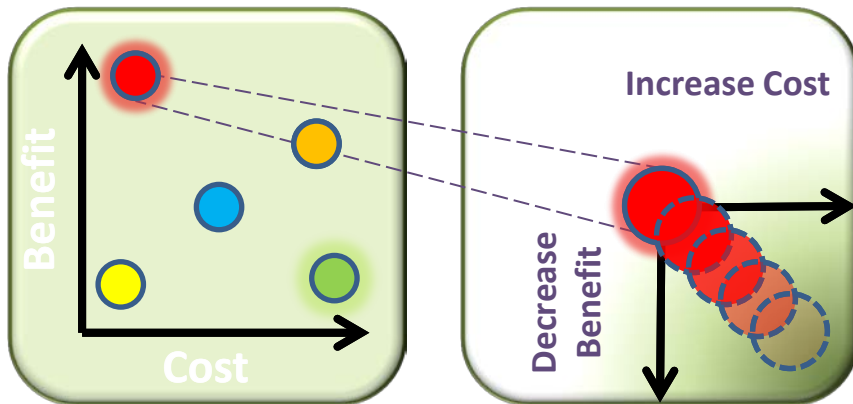


Actor Desirability Analysis

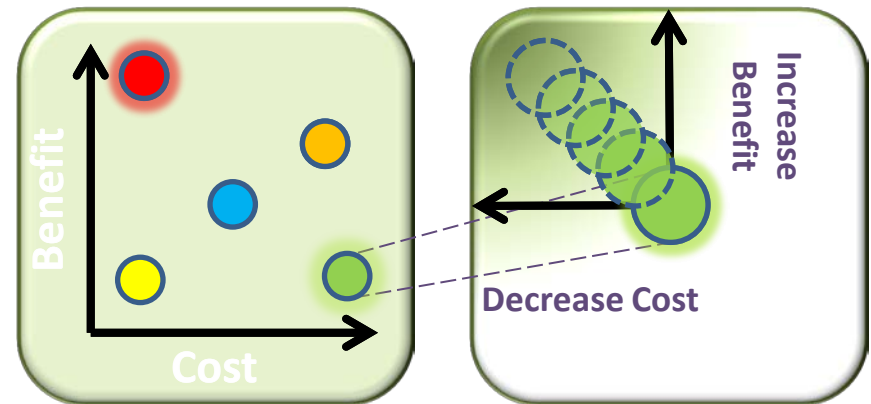


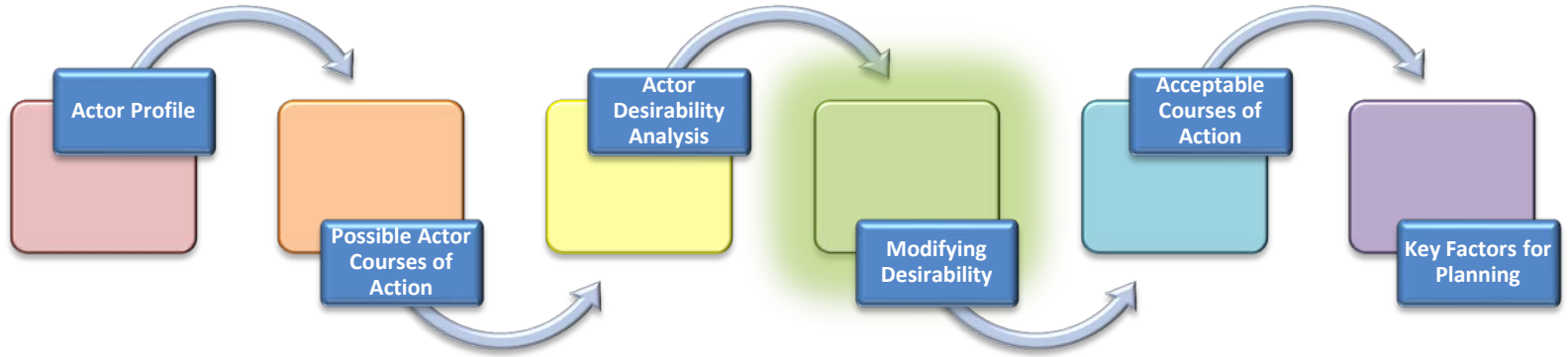


Objectionable Courses of Action

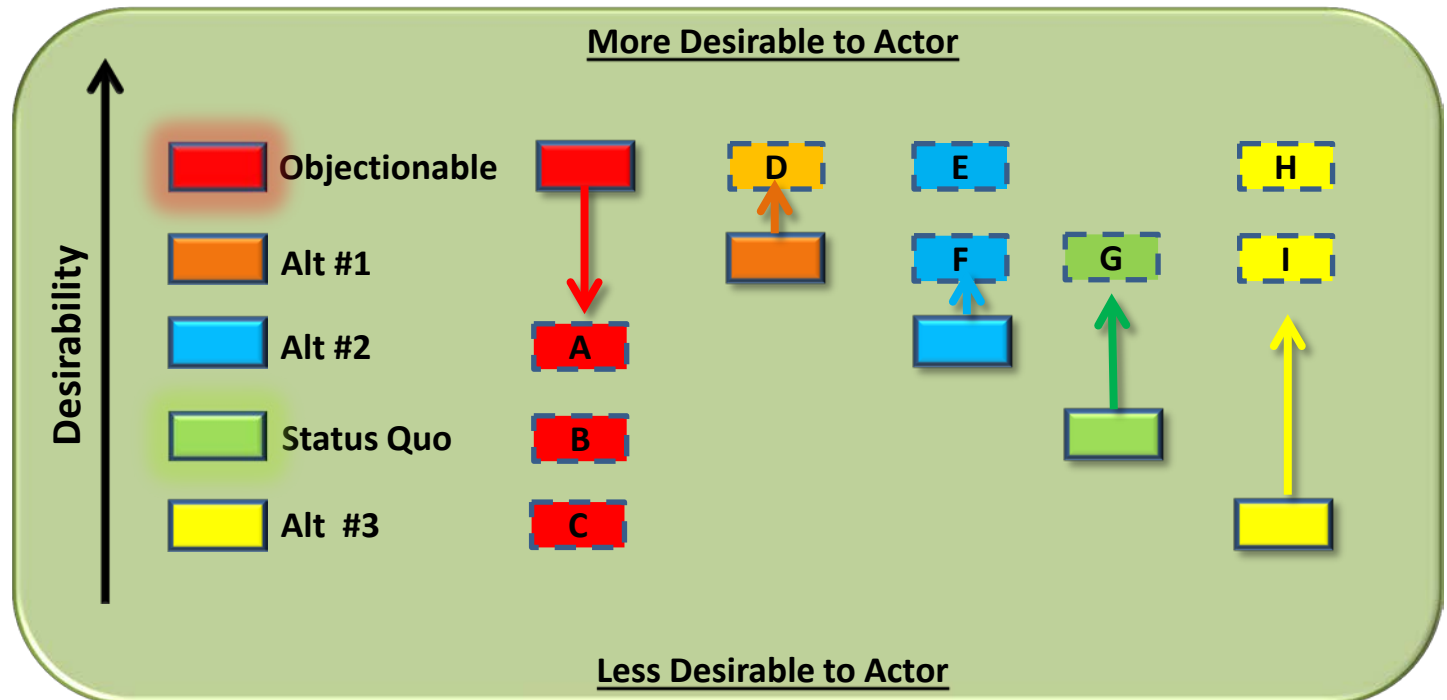


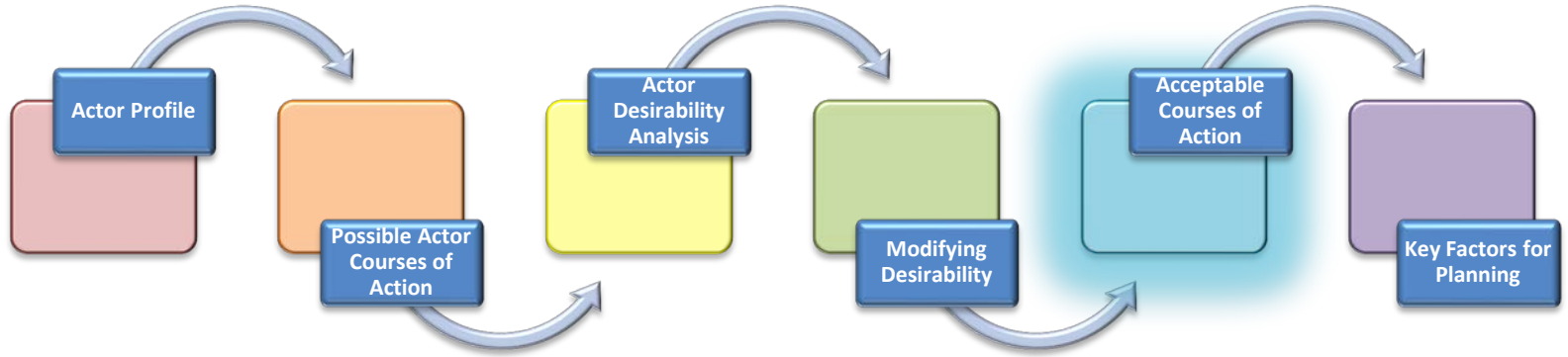
Acceptable Alternative Courses of Action



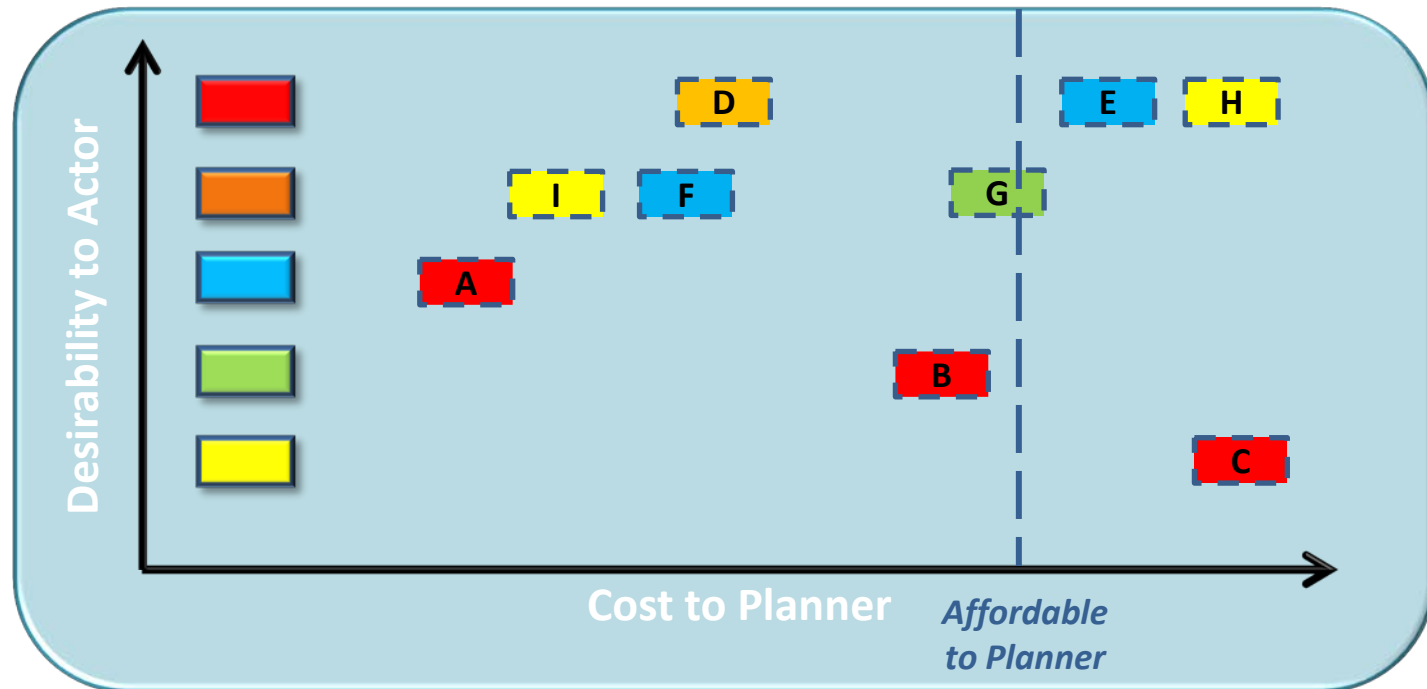


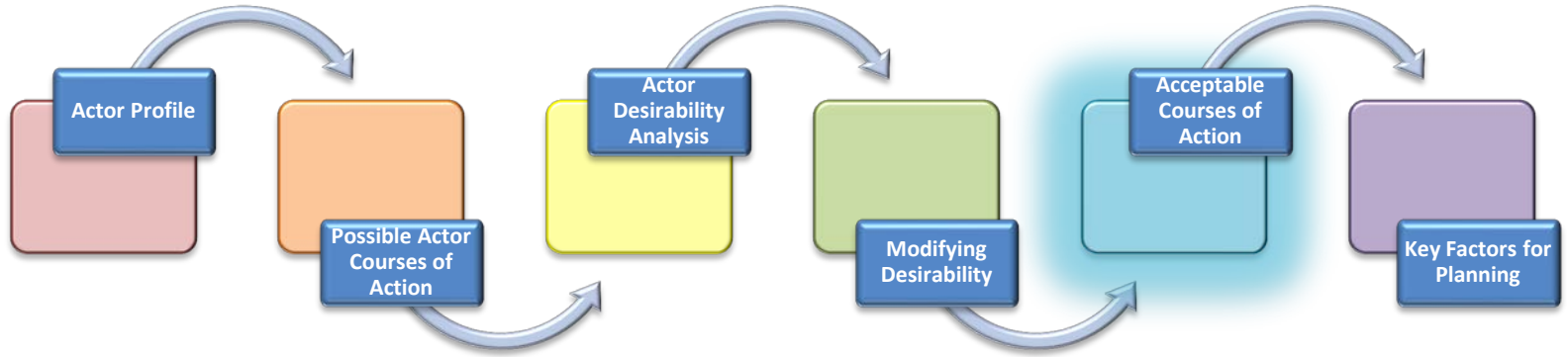
Modifying Actor Desirability





Acceptable Courses of Action





Acceptable Courses of Action

